

# WHY SHOULD I join?

## COMMUNITY ASSOCIATIONS INSTITUTE



**Manager Members** Receive Benefits Specifically Tailored to **YOU**.

- ◆ **Increase your earning potential when you obtain your professional credentials** through CAI's world class educational programs designed specifically for professional community association managers.
- ◆ **Educational programs** taught by leading experts in their fields.
- ◆ **Webinars** that help you **better manage** your community. Participate from the comfort of your home or office!
- ◆ **Articles, information, and publications from experts** on community association management, governance, finance, law, and more.
- ◆ **Networking opportunities** with other managers business partners, homeowners, and board members.
- ◆ Get to know fellow CAI members by becoming a **committee volunteer**.

**For more information** or to join CAI, please contact Gabby Grimes, Manager, Marketing and Membership, at: 267-367-5472 or by e-mail at: [gabby@cai-padelval.org](mailto:gabby@cai-padelval.org).

**Visit us on the web** at: [www.cai-padelval.org](http://www.cai-padelval.org).

**BUILDING BETTER COMMUNITIES**

### DON'T JUST TAKE OUR WORD FOR IT

"As a manager and management company CEO, I've found that **CAI provides the most influential, educational and progressive information in this industry.**"

Nancy Hastings, AMS, CMCA, PCAM  
*Regional Vice-President, Eastern Region, Associa, AAMC*

"**I love CAI! The information I gain from educational programs, seminars, and conferences aids me in my work every day.** The opportunity to connect with vendors and other local managers at these events is invaluable! It builds a strong community of professionals working symbiotically toward the shared goal of educating the public."

Jenn Spangenberg, CMCA, AMS  
*Property Manager, Boyd/Wilson Property Management*

"CAI offers more current and relevant information than any other organization that I know of. The meetings allow you to mingle with leaders in their field and other managers. **The education provided by CAI surpasses other local organizations and offers real world information you can't find anywhere else.**"

Jim Giblin  
*General Manager, The Kennedy House*



# CAI Manager Membership Application



Joining CAI is easy. Simply follow the steps below. Please print clearly.

» OR join online and start receiving your benefits today! [www.caionline.org/join](http://www.caionline.org/join)

## STEP 1: Membership Contact Information

Membership materials will be sent to this address.

Once your application is processed, you can supply an alternate/secondary address via your online profile.

DATE \_\_\_\_\_

MR.  MRS.  MS.  DR. FIRST NAME \_\_\_\_\_ LAST NAME \_\_\_\_\_ SUFFIX \_\_\_\_\_

TITLE \_\_\_\_\_ BUSINESS ACRONYM \_\_\_\_\_

BUSINESS/ORGANIZATION (SPELL OUT COMPLETELY) \_\_\_\_\_

BUSINESS OR  HOME ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE/PROVINCE \_\_\_\_\_ POSTAL CODE \_\_\_\_\_ COUNTRY \_\_\_\_\_

BUSINESS PHONE \_\_\_\_\_ DIRECT PHONE \_\_\_\_\_

MOBILE PHONE \_\_\_\_\_ HOME PHONE \_\_\_\_\_

BUSINESS FAX \_\_\_\_\_ UNIQUE EMAIL ADDRESS \_\_\_\_\_

BUSINESS WEBSITE \_\_\_\_\_

Did someone recommend that you join CAI? Please give name and organization. \_\_\_\_\_

Privacy Option (visit [www.caionline.org/about/privacy](http://www.caionline.org/about/privacy) to review full policy):

I do not wish my name and/or address information to be provided to any outside organizations for promotional purposes.

## STEP 2: Calculate Your Member Dues

Membership Fee	\$119
Advocacy Support Fee	\$20
<b>Total Membership Dues</b>	<b>\$139</b>
Foundation Donation (optional)	\$10
<b>Total Dues including Foundation Donation</b>	<b>\$149</b>

Every dollar of the mandatory \$20 Advocacy Support Fee goes directly to states with Legislative Action Committees and supports the efforts of CAI to represent and protect our members on state legislative and regulatory issues.

The Foundation for Community Association Research operates on behalf of the industry and conducts surveys and research, provides national programming, and produces a variety of publications including the series of Best Practices reports. Donations to the Foundation are tax deductible.

\$39 of annual membership dues is for your non-refundable subscription to *Common Ground™* and \$35 of annual membership dues is for your non-refundable subscription to *Community Manager*.

## STEP 3: Membership Payment—U.S. Dollars Only

TOTAL MEMBER DUES: \$ \_\_\_\_\_ *Membership dues are non-refundable.*

Check enclosed (made payable to CAI)  Visa  MasterCard  American Express  Discover

NAME ON CARD \_\_\_\_\_ SIGNATURE \_\_\_\_\_

BILLING ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE \_\_\_\_\_ POSTAL CODE \_\_\_\_\_ COUNTRY \_\_\_\_\_

CARD NO. \_\_\_\_\_ EXP DATE \_\_\_\_\_

**STEP 4: Choose Your Chapter.** Membership in a local chapter is included in your membership. For a complete chapter list visit [www.caionline.org/chapters/find](http://www.caionline.org/chapters/find). If you don't choose a chapter one will be assigned for you based on your zip code.

CHAPTER CHOICE \_\_\_\_\_

## STEP 5: Submit your application and payment.

**PHONE:** (888) 224-4321 (credit cards only)

**ONLINE:** [www.caionline.org/join](http://www.caionline.org/join) (credit cards or electronic check only)—start enjoying your benefits today!

**MAIL:** CAI, P.O. Box 34793, Alexandria, VA 22334-0793

**FAX:** (240) 524-2424 (credit cards only)

**EMAIL:** [payments@caionline.org](mailto:payments@caionline.org) (credit cards only)

**IMPORTANT TAX INFORMATION:** Under the provisions of section 1070(a) of the Revenue Act passed by Congress in 12/87, please note that gifts to CAI are not tax-deductible as charitable contributions for federal income tax purposes. However, they may be deductible as ordinary and necessary business expenses subject to restrictions imposed as a result of association lobbying activities. CAI estimates that the non-deductible portion of your dues is 17%. Visit [www.caionline.org/advocacydisclosure](http://www.caionline.org/advocacydisclosure) for state exceptions that may apply to you. For specific guidelines concerning your particular tax situation, consult a tax professional. CAI's Federal ID number is 23-7392984.

*Membership rates are guaranteed through December 31, 2020*